

# THE MACKLIN BUSINESS INSTITUTE AND CENTER FOR ENTREPRENEURSHIP AT MONTGOMERY COLLEGE



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## Bio Boot Camp for Life Science CEO's Launched

Rockville, MD –The Macklin Business Institute and its Center for Entrepreneurship, in conjunction with the Technology Council of Maryland (TCM), hosted a Boot Camp for Life Science Entrepreneurs on January 14, 2003, bringing together venture capitalists and several biotech entrepreneurs with young biotech companies to create valuable relationships, share ideas and support mentoring among the bio community. The event, held at the Germantown Campus of Montgomery College, was well attended by a diverse range of life sciences executives.

Following opening remarks by Capers McDonald, chairman of TCM and president of BioReliance Corporation, the event featured an opening session focusing on venture financing presented by Dr. Wei-Wu

He, general partner for Emerging Technology Partners, LLC. Dr. He spoke about the great potential for the life sciences industry, particularly as baby boomers begin to age and the need for vaccines, diagnostics and therapies increases. Dr. Charlene Nunley, president of Montgomery College, as well as Dr. Wayne Hockmeyer, chairman of MedImmune, Inc., offered luncheon presentations.

In addition to Dr. He and Dr. Hockmeyer, other potential mentors in attendance included James Barrett with New Enterprise Associates, Steve Dubin with the Chesapeake Investment Opportunities Club, Tom David representing Avalon Pharmaceuticals, John Holaday with Entremed, Don Spero with the Dingman Center for Entrepreneur-

ship, and Tom Bodnar with the Maryland Department of Business and Economic Development.

The morning brought presentations by a total of nine companies, each of which later received team visits from mentors, venture capitalists and business development advisers who asked and answered questions, and offered suggestions specific to each business. Five of the nine participating companies will receive continuing mentoring. They include A&G Pharmaceutical, Audiodontics, Inc., Calibrant Biosystems, Chesapeake PERL, and Cylex, Inc.

“We expect the boot camp experience will shape some early stage companies for future success,” said Dyan Brasington, president of the Technology Council of Maryland.

“We had great success in working



Boot Camp breakout session with Wei Wu He (Center), participants and facilitator Donald Spero, Director of Dingman Center for Entrepreneurship, UMCP.

with TCM on this pilot program and expect more joint boot camps not only for Life Science companies, but also for firms in the Information

Technology business,” said Jerry Feigen, Director of the Macklin Center for Entrepreneurship.

## MedImmune Founder Invests Efforts in MBI and BioTech Futures

Dr. Wayne Hockmeyer has made his mark on the Macklin Business Institute with his active involvement and pro-business/pro-education initiatives, including his support for a bioscience park currently in planning stages on the Germantown Campus of Montgomery College (MC).

Macklin Director Professor Jeffrey Schwartz said, “We believe it fitting to say a huge thank you to Wayne Hockmeyer. He has been very generous with his time and support for the Macklin Business Institute and Center for Entrepreneurship, the students of Montgomery College, Montgomery County, and other biotechnology companies focused on improving health-care.”

A Bioscience Park Project on MC's Germantown campus has received a major boost from the County and State by having \$6.1million allocated for the purchase of property adjacent

to the Campus on Interstate 270. The Park will house an educational and training facility and a Bioscience Technology Business facility, including wet lab and office space for technology firms at all stages of development, from incubator to mature Fortune 1000 companies. This vision by MC President Dr. Charlene Nunley has been given strong support by Montgomery County businesses and trade associations.

Dr. Hockmeyer, founder and chairman of MedImmune, Inc., has been a member of the Macklin Business Institute board of advisors since its inception in 1999. With his input and the scholarship support MedImmune provides Macklin students, he has been instrumental in providing the kind of corporate partnership that Gordon and Marilyn Macklin envisioned when they endowed the institute.

Investing confidence in the county's future biotechnology



Dr. Wayne Hockmeyer (L) with Jerry Feigen (R), Director of Macklin Center for Entrepreneurship, early in the day at January 14th Bio-tech Boot Camp.

development, Dr. Hockmeyer recently created a \$100-million venture capital fund, MedImmune Ventures, Inc., to invest in new science and technology focused on infectious diseases, oncology and immunology.

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