

THE MACKLIN BUSINESS INSTITUTE AND CENTER FOR ENTREPRENEURSHIP AT MONTGOMERY COLLEGE



This page is produced by The Macklin Institute at Montgomery College and is not an editorial product of The Business Gazette.

MBI Board Member, Philanthropist Honored for 'Quality' Work

Sol Graham, Founder of Quality Biological, Inc. Wins 2003 'Spirit of Free Enterprise' Award

In his quiet, unassuming way, Solomon Graham has inspired numerous area business executives and community leaders to support education and the growing number of deserving—but financially challenged—students in Montgomery County. As a member of the Macklin Institute's Board of Advisers and chair of the Montgomery College Foundation's Scholarship Committee, Graham leads by example.

Under his leadership, the college's scholarship program has doubled in donations from area businesses, foundations, organizations, and individuals, generating nearly \$200,000 in annual gifts that assist more than 400 students per year.

In 1992, he established the Quality Biological Endowed Scholarship Fund at Montgomery College to assist students interested in studying science and technology. Quality Biological has contributed more than \$30,000 in scholarship assistance.

Although unassuming, Graham received recognition from the Montgomery County Chamber of Commerce as winner of the 2003 Montgomery Business Spirit of Free Enterprise Award. He was among 13 Montgomery County business and



Gordon Macklin (L) and Sol Graham share a moment at MBI reception

civic leaders recognized for top business performance and community service in 2003 at a Nov. 12 event at the Indian Spring Country Club in Silver Spring.

A native of Georgia, Graham grew up on a farm, graduated from high school with honors at age 17, and immediately joined the Navy. During his four years of service, he continually sought new skills by attending the Hospital Corp School, Atomic Warfare, Operating Room Technician, and finally Tissue Culture School, where he was introduced to the work he is involved in today.

He attended Montgomery College and Prince George's Junior

College, receiving an A.A. in business management. He went on to study marketing at University of Maryland University College.

Graham serves as a member of the boards of directors for Sandy Spring Bank, the Technology Council of Maryland (TCM) and the Economic Advisory Council of Montgomery County, and regularly donates time to students under the Montgomery County Mentorship Program and the Macklin Business Institute. He has been nominated for and received several civic awards, including 1992 Entrepreneur of the Year (finalist), 1993 Minority Small Business Award of Excellence, and 1995 Minority Business Contractor Award of Excellence. He resides in Rockville with his wife Dorothy.

mark your calendar

2003 Business Ethics Symposium of November 5th, 2003

featuring

Senator Paul Sarbanes

Keynote Speaker

will be re-broadcast on Montgomery College Television, Cable Channel 10

Thursday - Dec. 18 at 7:00 p.m.

Wednesday - Dec. 17 at 9:00 a.m.

Execs Changing Lives at Lunch

An hour or so at lunch might help to spark a successful future for a bright and eager young entrepreneur or business person. The Macklin Business Institute's honors program "Take a Student to Lunch" provides students an opportunity to be mentored by a seasoned corporate executive, while the executives get an opportunity to help without investing a great deal of time.

The lunch get-together provides students with conversation and coaching from someone whose experience in the business world has relevance to their studies. According to MBI Director Jeff Schwartz, the program comprises a key element of networking in the fast-track business education program. "Students need to have their horizons broadened," said Schwartz. "They need to understand more about the world they are studying to become a part. A few minutes of sound advice can help change a lifetime."

Among the first volunteer mentors were the Macklin Board of Advisers. The feedback was good, and soon the program had proved beneficial for the students, providing second opportunities and/or summer opportunities.

Two years ago, Rusty Davis, a CPA in Gaithersburg and former Montgomery College student, took MBI scholar Maria Kostaris to lunch. At the time of their meeting, Kostaris was just winding down an internship in Bethesda and had

decided to pursue an accounting major. As a result of their meeting, Kostaris became MBI's first intern at Davis & Associates CPAs. She worked there until she left to begin her junior year at Georgetown University. They continued to stay in touch.

"Take a Student to Lunch" Mission Statement

- To help students grow personally in the context of their understanding of the business world
- To help students develop strong personal ties with a business professional whom they can trust, seek advice, foster networking channels
- To forge a link from the classroom to the boardroom

For more information on becoming a student mentor, visit www.macklin.org, or call the institute at 301-738-1707.

Special Thanks to Lunch-Time Mentors

From members of our board to founder Gordon S. Macklin, himself; from Gazette executive, William Schlossberg to business editor Steve Monroe, and to all the busy executives from out in the county and downtown D.C., I thank you, and most important of all, the students thank you.

—Jeffrey R. Schwartz, director, Macklin Business Institute

Jeffrey R. Schwartz, Director
Jerry Feigen, Director,
Center for Entrepreneurship

BOARD OF ADVISORS
Gordon S. Macklin, Chairman
Brian T. Cunningham,
CEO, Entrepreneurial Advocates
Howard Frank,

Dean, Robert H. Smith School of Business,
University of Maryland

Solomon Graham,
President/CEO, Quality Biological Inc.

Joseph F. Greeves CPA,
CFO, Managed Objects

Dr. Wayne Hockmeyer,
Chairman of the Board, MedImmune Inc.

Leslie S. Levine,
President & Chief Operating Officer
Fusion Lighting Inc.

Pamela Little,
Corporate Consultant

Mrs. Vivian Teets

John T. Wall,
Retired President, Nasdaq International, Ltd.

SPONSORS

- Carl M. Freeman Foundation
- Dingman Center for Entrepreneurship, University of Maryland, College Park
- Ernst & Young
- Montgomery County Department of Economic Development
- MedImmune, Inc.
- Patton Boggs LLP

MACKLIN BUSINESS INSTITUTE
Montgomery College
Humanities Building, Suite 208
51 Mannakee St.
Rockville, Md. 20850
Phone: 301-738-1707
www.macklin.org
e-mail: mbi@montgomerycollege.edu