

# Welcome to the



# ROBERT H. SMITH SCHOOL OF BUSINESS

**Shady Grove**



A NEW CONCEPT IN ADVANCED EDUCATION

**College  
Park**

**&**





# ROBERT H. SMITH SCHOOL OF BUSINESS

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*Undergraduate Studies Office  
The Robert H. Smith School of Business  
at The Universities at Shady Grove*



# Rankings of Smith School programs - 2001



- # 4 in e-commerce
- # 4 in logistics/supply chain management
- #10 in management info systems
- #11 in entrepreneurship
- #14 in management
- #16 in production/operations management

*2001 - Overall ranked #16 by US News - Sept. 10, 2001*



# Top ranked Business School



## -Annual Statistics-

- 9,000 Inquiries
- 5,000 Applicants
- 800 Students Enrolled-CP
- 120 Students Enrolled-SG
- B.S. at College Park
- B.S. at Shady Grove center

***2001 - Ranked #16***



*Smith School majors*

**General Business and Management**

**Accounting**

**Marketing**

**Human Resources Mgmt**

**Finance**

**Decision & Information Sciences**

**International Business**

**Logistics & Transportation**

**Operations & Quality Mgmt**

*Fall 2001, Shady Grove center offers 4 majors: Accounting, General Business, General Business with a specialization in International Business, and Marketing*



**Admission to the Smith School is competitive, as capacity in each major offered at Shady Grove & College Park is limited**

**The Smith School has two undergraduate program locations, Shady Grove and College Park**

- Students may apply once to each program**
- Shady Grove and College Park have the same admission standards**



**Admission requirements for Smith School at College Park**

*For the semester a student completes 45 credits*

- **3.0 Cumulative GPA** (includes all college level work)
- **50% of CORE** (5 classes, can include ECON 200 & 201)
- **Fundamental Studies** (Math and Freshman Writing)
- **C or better in all Gateway Courses:**

**ECON 200, BMGT220, BMGT230 or 231,  
MATH 220 or 140\***

\*Calculus (MATH 220 or 140) required of all students who begin college in the Spring 2001 semester & after



**Admission requirements for Smith School at College Park**

*For the semester a student completes 56 or more credits\**

- **All requirements for the 45 credit review**
  - **Two additional Gateway courses with grade of C or better: ECON201 & BMGT221**
- \*All students who are admitted to UMCP or any Maryland public 2- or 4-year (University of Maryland System) institution for the Spring 2001 semester and beyond are assured of admission only at the 45 credit-review**



**Early Admission: Smith School at Shady Grove\***

*For the semester a student completes 45 credits*

- **3.0 Cumulative GPA** (includes all college level work)
- **Completion of 45 credits**
- **50% of CORE** (5 classes, can include ECON 200 & 201)
- **Fundamental Studies** (Math and Freshman Writing)
- **C or better in all Gateway Courses:**

**ECON 200, BMGT220, BMGT230 & MATH  
220 or 140\*\***



## **Early Admission: Smith School at Shady Grove-Cont'd**

- **Completion of the A.A. degree within two additional semesters** (ECON 201 & BMGT221 recommended)
- **Maintain a cumulative GPA of 3.0 or better in coursework while completing the A.A.**

\*Early Admission to the Smith School at Shady Grove is only for students attending a Maryland two-year institution.

\*\*Calculus (MATH 220 or 140) required of all students who begin college in the Spring 2001 semester & beyond



**Admission requirements for Smith School at Shady Grove**

- **3.0 Cumulative GPA** (includes all college level work)
- **Completion of at least 56 credits.**
- **50% of CORE** (5 classes, can include ECON 200 & 201)
- **Fundamental Studies** (Math and Freshman Writing)
- **C or better in all Gateway Courses:**

**ECON 200 & 201, BMGT220 & 221,  
BMGT230 or 231, MATH 220 or 140\***

**\*Calculus (MATH 220 or 140) required of all students who begin college in the Spring 2001 semester & beyond**



**Smith School Admission requirements prior to Spring 2001  
for College Park & Shady Grove**

**Fall 1999 Admission Standards - Students enrolled at UMCP or any Maryland public 2- or 4-year (University of Maryland System) institution in the Fall 2000 semester and earlier. (Fundamental studies math, 3.0 gpa and assured admission at both 45 & 56 credit review)**

**Fall 1998 Admission Standards - Students admitted to UMCP or any Maryland public 2- or 4-year (University of Maryland System) institution in the Spring 1999 semester and earlier. (Fundamental studies math, 2.8 gpa, COMM 100/107 needed for 56 credits review, and assured admission at both 45 & 56 credit review)**

**The final semester for admission under the 1998 or 1999 admission standards is Spring 2003. Students applying for Fall 2003 must meet the Spring 2001 standards.**



## Important Changes in Admission requirements

1. Only ONE repeat of a single course to the set of GATEWAY courses will be considered for determining admission to BMGT (*Effective immediately*)
2. For all students admitted to UMCP or any Maryland public 2- or 4-year (University of Maryland System) institution Spring 2001 and after:
  - a) MATH 220/140 is a required gateway course (with a C or better) for admission
  - b) Students who apply after the semester they completed 45 credits will be subject to Competitive Admissions



## Grade Point Average for Smith School Admission is calculated manually.

The GPA for BMGT admission is based on ALL college-level work.  
The GPA for BMGT graduation is based ONLY on UM school work.



### QUALITY

#### POINTS / CREDITS = GPA

A=4	72	18	=	3.133
B=3	45	15		
C=2	24	12		
D=1	0	0		
<u>F=0</u>	<u>0</u>	<u>0</u>		
total	141	45		

#### Inst. Inst Overall

<u>A</u>	+	<u>B</u>	=	<u>GPA</u>
141	+	42	=	183
<u>45</u>	+	<u>15</u>	=	<u>60</u>
3.133		2.800		3.050

Overall cumulative GPA is 3.050

# General Requirements “CORE”



- **Fundamental Studies** Freshman Writing (ENGL 101) or equivalent and Math

- **Distributive Studies “CORE”**

Three courses in the humanities

Three courses in mathematics and sciences (Math 220 or 140)

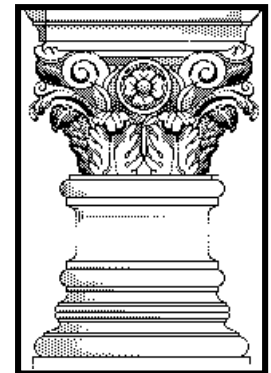
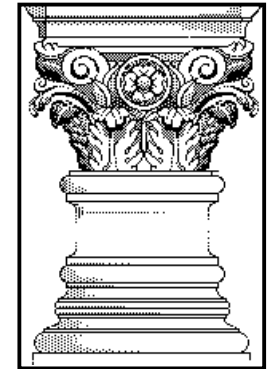
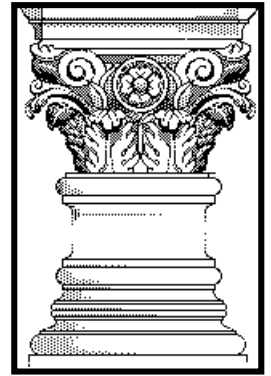
Three courses in social sciences (ECON 200 & 201) and history

- **Advanced Studies**

Two upper level courses chosen from a select list

- **Human Cultural Diversity**

One course chosen from a list





## How CORE works for BMGT Majors

### 1. Fund. Studies :

- a. Freshman Writing (**ENGL 101**) or equivalent
- b. Fundamental Math (**MATH 113/220 or 115/140 or 140/141**)

### 2. Distributive Studies: 5 courses are required

- a. 3 humanities courses - **HA; HL; & HA, HL or HO**
- b. One mathematics course - **MS (MATH 220 or 140)**
- c. 2 science courses - One with a Lab component
- d. 2 social sciences courses - **SB (ECON 200 & ECON 201)**
- e. One social or political history course - **SH**



## How CORE works for BMGT Majors

### 3. Advanced Studies:

- \* BMGT capstone course (BMGT495)
- \* One course at the 300/400 level that is NOT BMGT/ECON

### 4. Human Cultural Diversity:

- \* One course chosen from an approved list

Shady Grove will offer only Upper Level course requirements. Students applying to Shady Grove are encouraged to complete all lower-level coursework prior to applying or during winter/summer breaks with the approval of their Smith School advisor.



# *The* Transfer Credit Center

Web Site for Transfer Course Equivalencies

<http://www.tce.umd.edu/>

Use it to find thousands of **UMCP** course equivalences from colleges throughout MD & the United States.

*But* remember, once you are admitted to MD you must receive *prior written approval from your college advisor* to take a class elsewhere.



# Office of Undergraduate Studies

**Professional Academic and Career Advising**

**Assistance with course scheduling & registration**

**Individual advising sessions**

**New Student Orientation**

**An opportunity to meet other BMGT students**

**Degree audit provided for your major**





# Office of Undergraduate Studies

**Join Student Organizations**

**Seek BMGT Scholarships**

**Plan for your future career**

**Obtain referrals to student resources**





# RHS Career Services

*Over 500 companies and organizations recruit  
Smith School graduates each year*

## Leo Van Munching Undergraduate Career Center

- **High profile Career Management Office designed for undergraduate business students**
- **Full-time undergraduate career counselors at both College Park and Shady Grove**
- **Career fairs, mock interviews, resume referral, job clearinghouse, BMGT 367 career management course**



# RHS Career Services

## SOURCE job bank database for Smith School students

- Utilizes the World Wide Web to provide 24-hour access to employment services
- Allows students to search job listings (full-time, part-time, and internships)
- Provides automatic resume referral to prospective employers
- Uses software to assist with resume writing
- On-campus interviews for Shady Grove and College Park students on College Park campus





## **The Robert H. Smith School of Business**

+

**The Universities at Shady Grove =**

- **An education and degree from one of the top 25 undergraduate business programs in the country.**
- **Small classes taught by top Smith School faculty.**
- **A full-service educational center; including professional academic and career advising, student activities, a library, computer labs, food services.**
- **A state-of-the-art education center located in the heart of Montgomery County's high-technology corridor.**



## **The Robert H. Smith School of Business Shady Grove & College Park**

- **All courses at Shady Grove & College Park will be taught by the same excellent Smith School faculty.**
- **All majors will consist of the same course requirements.**
- **Both College Park and Shady Grove have the same admission and graduation requirements.**
- **Access to a high profile Undergraduate Career Center.**
- **All students will graduate with a prestigious B.S. degree from The Smith School, University of Maryland.**



## **Important dates to remember for Shady Grove...**

**JULY 1, 2002**

For best consideration, students should apply  
by July 1, 2002 for Fall 2002 admission

International students - March 1 deadline  
*Fall Admission only at Shady Grove*



## **Important dates to remember for College Park ...**

**August 1, 2002**

Application deadline for Fall 2002 Admission

**January 10, 2002**

Application deadline for Spring 2002 Admission



## For more information about The Robert H. Smith School of Business

- Visit the Smith School web page at [www.rhsmith.umd.edu/undergrad/prospectivestudent.htm](http://www.rhsmith.umd.edu/undergrad/prospectivestudent.htm)
- To request a Shady Grove application or schedule an on-site visit, call 301-738-6023.
- To request a College Park application or schedule an on-site visit, call 301-314-8385.